

A photograph of three business professionals (two women and one man) in business attire, smiling and standing in front of a modern building with large glass windows. The image is overlaid with a dark blue tint.

2021 MBA Employment Report

**Where Outstanding Talent
Meets Exceptional Opportunity**

**GEORGETOWN
UNIVERSITY**

McDonough
SCHOOL *of* BUSINESS

Employment

Full-Time Offers – Class of 2021

96%

Received Offer Within
Three Months of Graduation

97% U.S. Students
95% International Students

95%

Accepted Offer Within
Three Months of Graduation

96% U.S. Students
93% International Students

\$126,107

Average Full-Time Salary

\$126,898 U.S. Students
\$123,784 International Students

\$34,073

Average Signing Bonus

\$31,390 U.S. Students
\$42,729 International Students

Class of 2021 Profile *(enrolled Fall 2019)*

» 275 Students » 30% Women » 31% International » 15% URM (of U.S. Citizens) » 32 Countries Represented



“The access to top employers in the consulting and technology industries was of great value at McDonough. I felt as though every door opened. The Career Center supported my recruitment strategy at every step, from exploration to an offer letter and then acceptance of that offer. My career advisors also connected me with current students and alumni who had successfully recruited at the companies I was interested in.”

Kirby Horvitz (MBA'21)

Senior Consultant, EY

Anusha Anantha Padmanabhan (MBA'21)

Senior Vendor Manager – Retail Leadership Development Program, Amazon

Hometown:

Muscat, Oman

Pre-MBA Career:

Senior Finance Associate, Tesco

Summer Internship:

Summer Associate – Branch Operations, Projects and Analysis, Navy Federal Credit Union

“I came from a job function where I did not see myself adequately represented and sought an environment where I could interact with people who were both just like me and also completely different from me. I wanted to shape my global outlook and was able to do that through Georgetown McDonough's diverse student body and Global Business Experience.”



“I truly valued how diverse the student body was in almost every respect. Students spanned various nationalities and came from a multitude of professional backgrounds, which taught us how to use our strengths and points of view to contribute in a diverse working environment.”

Jenny Wolock (MBA'21)

Product Manager, McCormick & Company

Diversifying the MBA Workforce

We are committed to ensuring the firms and organizations where our students work are as committed to diversity, equity, and inclusion (DEI) as Georgetown McDonough.

More than \$1.5 million is available to all MBA applicants through scholarships, which the school awarded to 43% of enrolled full-time students in the Class of 2021. Scholarship awards are based on a holistic review process with the goal of admitting a competitive, diverse class.

Other efforts to enhance recruiting include a focus on diversity partnerships, career support at partner events, and new initiatives. Georgetown McDonough has partnerships with the following groups:

- **The Consortium for Graduate Study in Management** enhances diversity in business education and leadership by helping reduce the underrepresentation of African Americans, Hispanic Americans, and Native Americans in MBA programs and in the ranks of management.
- **Forté** is a nonprofit consortium of leading companies and top business schools that work together to launch women into fulfilling, significant careers through access to business education and a community of successful women.
- **Pat Tillman Foundation University Partner** recognizes our innovative culture of support and services for student veterans and military spouses at Georgetown. Through this partnership, our nation's active

and veteran service members are eligible for scholarship funds during their MBA studies.

- **Prospanica** is dedicated to increasing the number of Hispanics graduating with MBAs. As a Prospanica university partner, we provide scholarships to Hispanic American students.
- **Reaching Out MBA Fellowship** seeks to increase the number of students interested in promoting the empowerment and representation of lesbian, gay, bisexual, transgender, queer, and ally (LGBTQA) students applying to and enrolling in business schools.

For the full list of scholarships and partnerships, please visit msb.georgetown.edu/mba/full-time-scholarships.

Average Base Salary

By Industry

		Mean	Median
Consulting	26%	\$137,750	\$145,000
Consumer Goods	7%	\$108,192	\$110,000
Financial Services	32%	\$131,795	\$138,000
Government	1%	*	*
Healthcare	4%	\$112,145	\$120,000
Hospitality	1%	*	*
Manufacturing / Transportation / Energy	2%	\$114,451	\$122,000
Real Estate	5%	\$115,000	\$120,000
Social Impact / Nonprofit	6%	\$ 94,396	\$ 95,000
Technology	17%	\$121,258	\$130,000

*To protect student privacy, salary information is only reported for industries or functions with three or more data points.

By Function

Consulting		Mean	Median
Finance / Advisory / M&A	7%	\$152,867	\$155,000
General / Strategy / Management	15%	\$132,701	\$130,500
Human Capital	2%	\$112,250	\$117,000
Technology	3%	\$129,857	\$125,000
Finance / Accounting			
Corporate Finance	7%	\$120,034	\$125,000
Investment Banking (Including Private Equity)	14%	\$148,897	\$150,000
Investment Management	4%	\$119,500	\$120,000
Private Wealth Management and Commercial Banking	2%	\$108,750	\$107,500
Real Estate	3%	\$100,667	\$100,000
Venture Capital	5%	\$109,375	\$105,000
General Management	9%	\$117,469	\$122,000
Human Resources / Talent Management	2%	\$107,333	\$115,000
Marketing / Sales			
Brand Management and Marketing	4%	\$107,500	\$110,000
Product Management	3%	\$118,556	\$120,000
Strategy / Sales / Business Development	7%	\$108,918	\$105,000
Operations / Logistics			
Operations / Logistics	4%	\$115,715	\$130,000
Supply Chain	2%	\$110,000	\$110,000
Strategic Planning	6%	\$122,077	\$125,000

*Numbers may not add up to 100% due to rounding.

17% of full-time positions are with Leadership Development Programs



Dan Heffernan (MBA'21)

*Program Manager,
Google*

Hometown:

Arnold, Maryland

Pre-MBA Career:

Senior Consultant, Capgemini

Summer Internship:

Vendor Strategy MBA Intern, Google

“The strong focus on business as a force for social good is what most drew me to Georgetown McDonough. The school understands that sustainability and social impact are not niche areas, but that they are critical elements of the role of business in society, and that idea is deeply integrated into the experience.”



Ayush Jain (MBA'21)

*Senior Associate, Revolution's
Rise of the Rest Seed Fund*

Hometown:

San Francisco, California

Pre-MBA Career:

Global Product Manager, Stryker

Summer Internship:

Venture Fellow, Revolution's Rise of the Rest Seed Fund

“The supportive and tight-knit community of MBA students pursuing careers in venture capital was surprising because it is a highly competitive career path. In other b-schools, students are known to be at odds with each other as they compete for the same roles, but my experience at Georgetown was filled with a tremendously positive and uplifting community of alumni and current students who just wanted each other to succeed.”

Georgetown MBA Venture Fellows Program

The Georgetown MBA Venture Fellows Program offers a unique one-year apprenticeship in a venture capital firm. Through this program, Georgetown students gain valuable hands-on experience in venture capital that can translate into full-time offers. The program is run by Georgetown Entrepreneurship in conjunction with the McDonough School of Business and the MBA Career Center. In 2021, the Venture Fellows Program engaged a record-setting 19 MBA Fellows at 16 venture capital firms.

Top Georgetown MBA Employers

Amazon
Barclays
Capital One Financial
Citigroup
Deloitte
EY
Google
Johnson & Johnson
JPMorgan Chase
Microsoft
MorganFranklin Consulting
Navy Federal Credit Union
Nestlé USA
PwC
Rothschild
StepStone Group

78%

**Employment Facilitated
by School**

22% by Graduate

48%

**Full-time Acceptances
Converted from Internships**



Simone Nelsen (MBA'21)

Associate, Portfolio Management, BentallGreenOak

Hometown:

San Francisco, California

Pre-MBA Career:

Enterprise Account Manager,
Roofstock, Inc.

Summer Internship:

MBA Intern, CBRE

“The foundation of Jesuit principles were visible throughout our coursework and shaped the ethical business lens through which we embark upon our careers for the better. My current position is a direct result of relationships and exposure made possible by Georgetown McDonough. Through my participation in case competitions and involvement with the Steers Center for Global Real Estate, I was able to identify my niche area of interest in the wider field of real estate and demonstrate my capabilities to potential employers.”

“I was consistently impressed by the willingness of alumni to help in my MBA journey. Without their help, I would not be where I am today.”

John Fairbairn (MBA'21)

Consultant, BCG

David Wietlisbach (MBA'21)

Investment Banking Associate, Evercore

Hometown:

Philadelphia, Pennsylvania

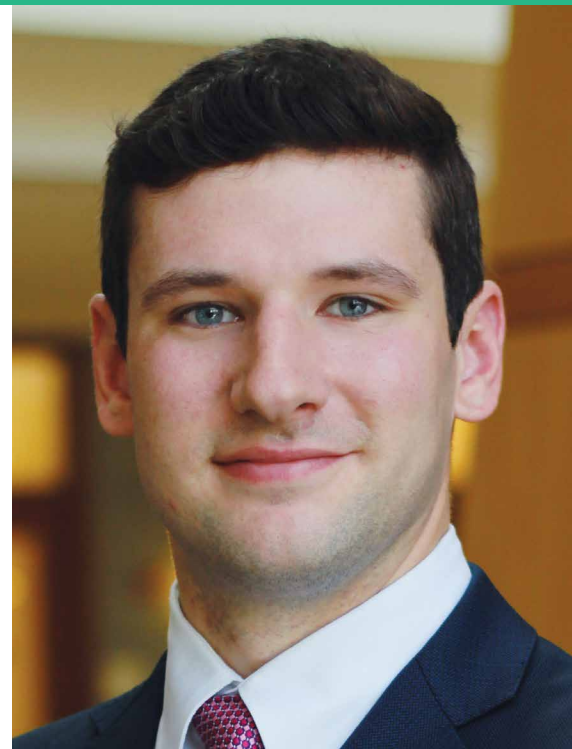
Pre-MBA Career:

Financial Analyst, Macy's Inc.

Summer Internship:

Investment Banking Summer
Associate, Evercore

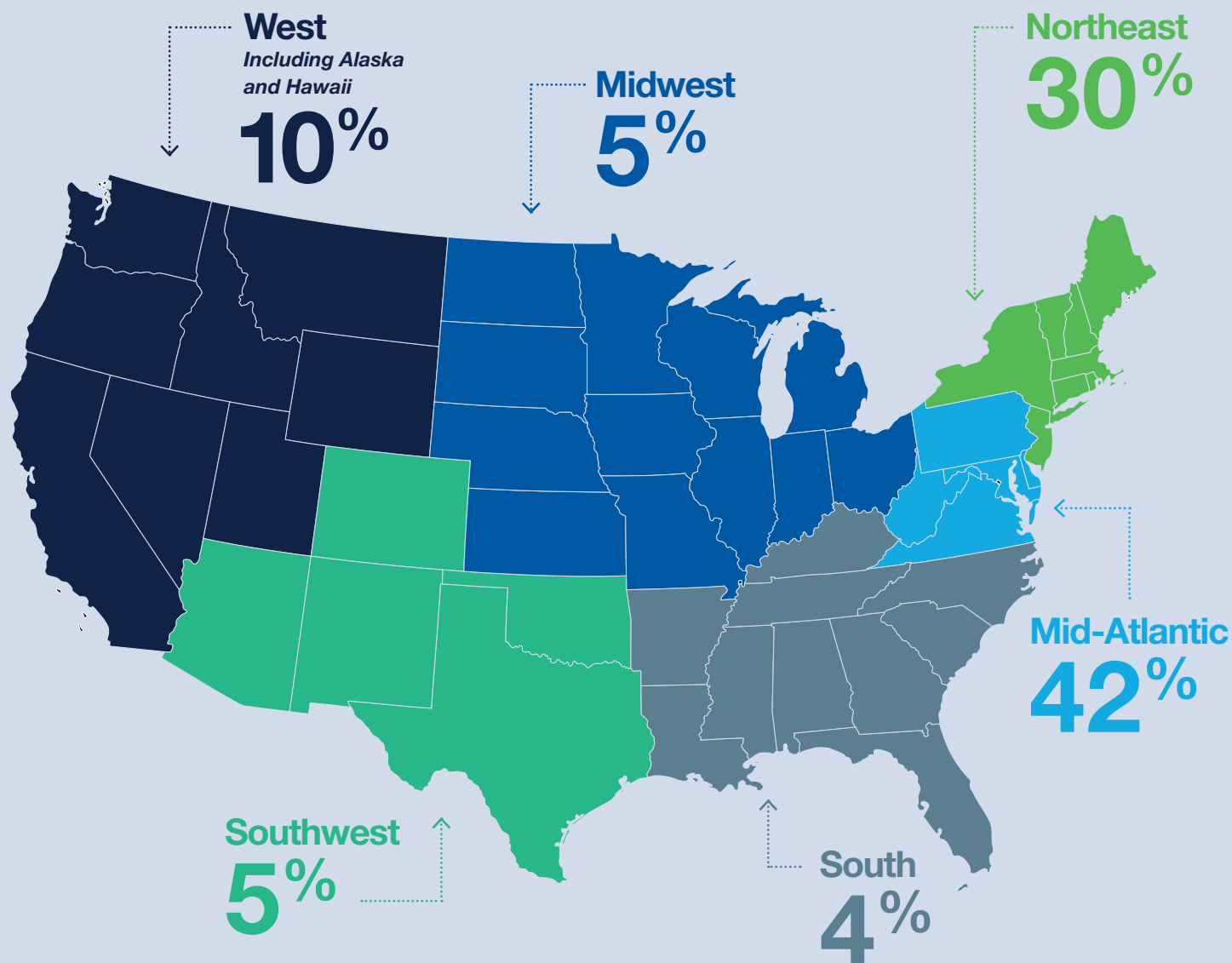
“Before I started business school I heard myths and misconceptions about how competitive and sometimes cut-throat the environment is, but that could not have been further from my experience at Georgetown. I placed a lot of value on becoming a principled leader and the curriculum at McDonough did a fantastic job of integrating its core Jesuit values into daily applications – which helped develop my sense of leadership and global perspective.”



Where Graduates Work

By Region

96% of Graduates Work in the U.S.
4% of Graduates Work Internationally



Full-Time MBA Program

#1

Best-Trained Graduates

According to the Bloomberg Businessweek
Global MBA Recruiter Survey

#1

Innovative and Creative Graduates

According to the Bloomberg Businessweek
Global MBA Recruiter Survey

Internships

Class of 2022

\$7,460

Average Monthly
Cash Compensation

\$7,384 U.S. Students
\$7,731 International Students

99%

Students Seeking an Internship
Who Received One

87% Paid Internships

81%

Internships Facilitated
by School

19% by Graduate

Percent of Class by Function

Consulting	24%
Finance / Accounting	30%
General Management	12%
Human Resources	1%
Marketing / Sales	17%
Operations / Logistics	4%
Strategic Planning	11%

Class of 2022 Profile *(enrolled Fall 2020)*

» 247 Students » 32% Women » 28% International » 19% URM (of U.S. Citizens) » 37 Countries Represented



Estefania Ellis (MBA'22)

Hometown:
Rockville, Maryland

Pre-MBA Career:
Consultant, West Signal

Summer Internship:
Customer Success Manager Intern,
Salesforce

“The MBA Career Center helped me manage multiple internship offers and provided me with the space to think about my long-term career goals. They were truly instrumental in helping me make a plan for how to best prepare myself for my post-MBA career while at McDonough.”



Jackie Powell (MBA'22)

Hometown:
Madison, Virginia

Pre-MBA Career:
International Development
and Higher Education

Summer Internship:
Real Estate Asset Management,
Invesco

“The MBA Career Center helped me drastically reformat my resume so it would easily translate to real estate recruiters. Georgetown’s network and Hoya connection can only be understood by experiencing it. I was connected with the Steers Center for Global Real Estate, which gave me the opportunity to participate in an advisory service team that worked on a client project. This project and the relationships I formed through it helped me secure a summer internship.”

Top MBA Intern Employers

Amazon
Citigroup
EY
Goldman Sachs
IBM
JPMorgan Chase
Microsoft
PwC
Rios Partners
Salesforce
Squadra Ventures
StepStone Group
Verizon Communications
Wells Fargo
World Bank Group
ZS Associates

Michael Dunn (MBA'22)

Hometown:
Atlanta, Georgia

Pre-MBA Career:
U.S. Army

Summer Internship:
Summer Associate, Deloitte

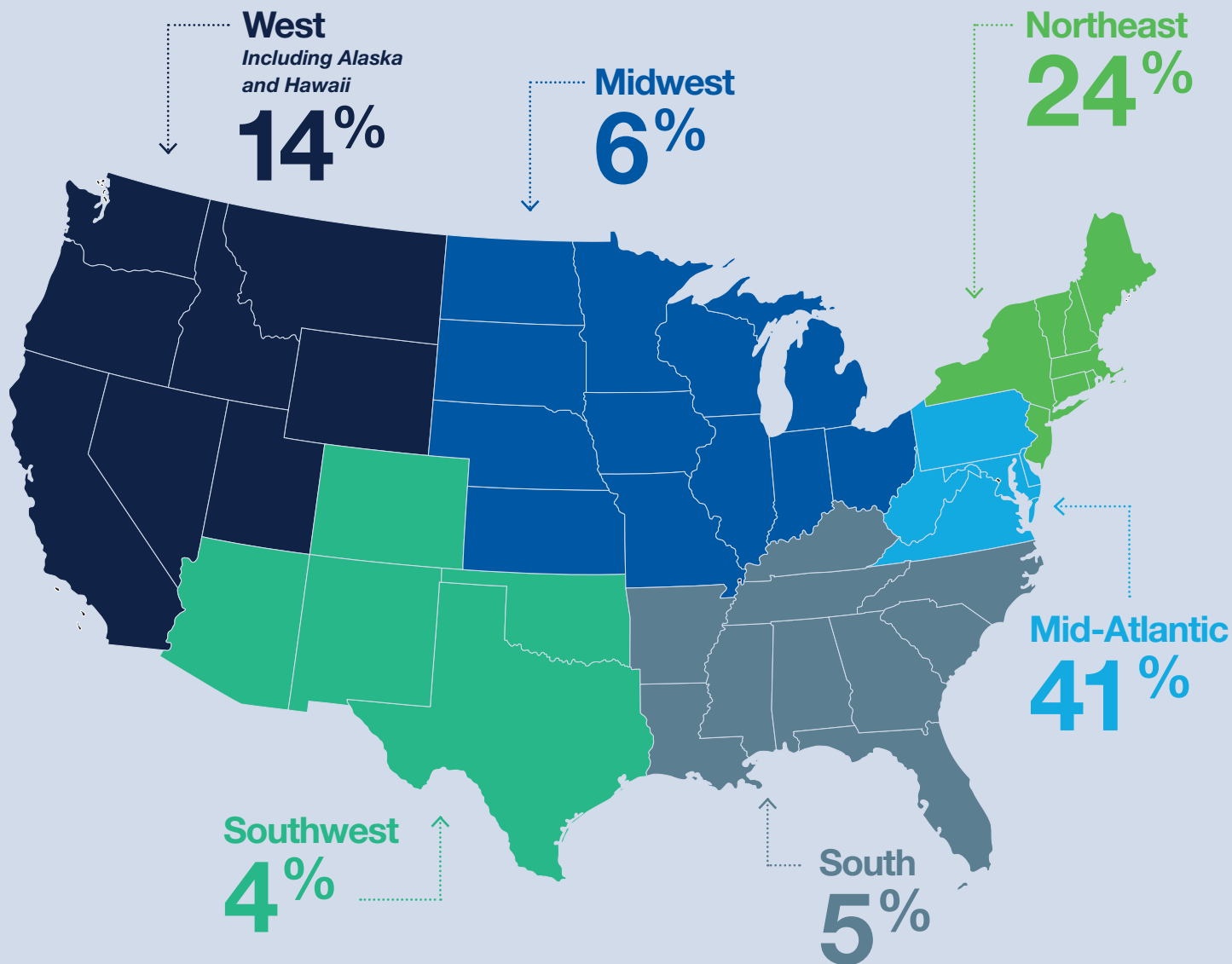
“I was drawn to the school’s ranking, location, network, and global experiences as a part of the program. I was able to tailor my resume and cover letters with expert guidance from a team of advisors to receive interview offers. I was able to interview with a wide range of people that interned at companies I was interested in.”



Where Students Have Internships

By Region

95% of Interns Work in the U.S.
5% of Interns Work Internationally



*Regional percentages do not add up to 95% due to rounding.

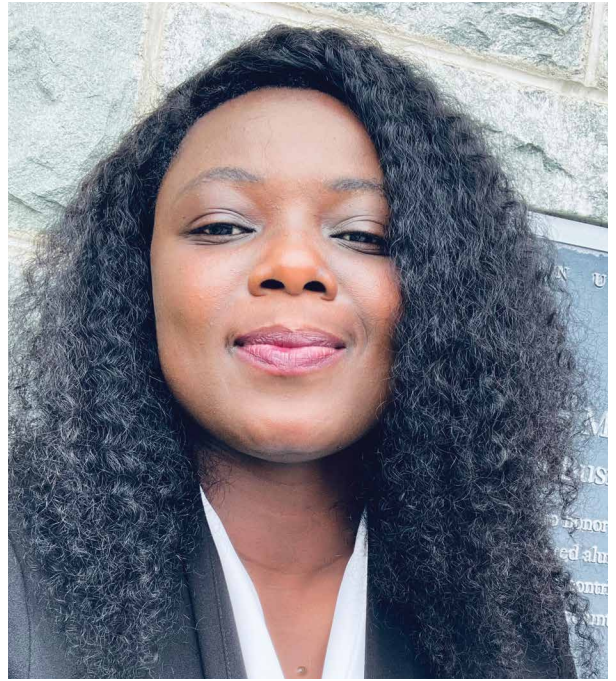
Class of 2022 Mentorship

130

MBA Students Matched with Alumni through the MBA Mentor Program

Mentor pairs participated in professional development and met regularly to discuss career growth and success strategies.

“The entire Georgetown community rallies around students as they navigate career decisions – this was invaluable for me as a career switcher. My advisor proactively and actively coached me throughout the internship search and interviewing process – the resources and partnerships formed by the career office were beneficial to me.”



Priscilla Mensah (MBA'22)

Summer Associate, Goldman Sachs

Employers Who Hired a McDonough Student for Internship and/or Full-time Employment Each of the Last Three Years

Accenture*
Adobe
Alvarez & Marsal
Amazon*
American Express
Ashoka*
Bank of America
Blu Venture Investors
BMO Capital Markets
Booz Allen Hamilton
Boston Consulting Group*
Capital One Financial*
Citigroup*
Deloitte*
Deloitte Investment Bank
Deutsche Bank
EdOps

Evercore
EY*
Goldman Sachs*
Google*
IBM
In-Q-Tel
International Finance Corporation*
Johnson & Johnson*
JPMorgan Chase
KPMG
M&T Bank
Macquarie Group
Marriott
McKinsey*
Microsoft*
Monument Realty

MorganFranklin Consulting
Navy Federal Credit Union*
Nestlé USA
Novahill Advisors*
Pentagon Federal Credit Union
Pfizer
PwC*
TruAmerica
U.S. Development Finance Corporation
Wells Fargo
World Bank Group*

**Indicates an employer that hired at least one student who does not have permanent U.S. work authorization.*



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This report conforms to the MBA Career Services & Employer Alliance for Reporting MBA Employment Statistics.