Q: What is special about your MBA program? In addition to its' excellent reputation, what differentiates it from other Top MBA programs?

A: Global Scope (350+ students from 55+ countries), Leadership Development, General Management Perspective (Case Method), Entrepreneurial Mindset, and Bilingual Experience.

Q: Are there any recent changes in the programs or in the admission process? A: During the elective courses in the second year, students could choose specific courses in several categories to earn a concentration along with your MBA diploma. The fifth concentration about Sustainability & Responsible Business is added, while the others are International Business, Finance, Data Analytics & Digital Business, and Entrepreneurship & Innovation.

Q: Has the COVID-19 situation have an impact on getting accepted to the programs at your school? Is there any other impact candidates should be aware of?A: Its impact is almost negligible, while more interviews have been conducted online. We have been offering in-person classes on campus.

Q: Can you share some details about the atmosphere in the school? Amongst the students? Between students and faculty? How do students spend their free time? A: Our program is academically more intensive than other institutions, especially in the first year. However, even with some pressure associated with it, our students always keep their spirit of service, helping other students in various contexts. You may find professors so close thanks to an open-door policy, the ratio between students and faculty (4:1), and more.

Q: Can you share some details about the city the school is located in?A: Our main campus is located in Barcelona, Spain. The weather and the city design make it the perfect place to practice sport throughout the whole year. Also, the proximity to the sea is excellent.

Q: Can you share some details regarding job opportunities and summer internships for students in your school?

A: You may want to make the most of a number of opportunities and resources provided by Career Development Center and Professional Clubs such as Career Forum, Company Presentations, Career Treks, and more. Leading companies come to IESE to identify and hire the next generation of business talent. During these customized visits, you will hear expert presentations on specific industry and business issues and get one-to-one networking opportunities with employers. You can count on same resources for seeking your summer internship. Employment by Sector (MBA Class of 2021) Consulting (34%), Finance (25%), Technology (17%), Industry (24%)

Employment by Region (MBA Class of 2021) Rest of Europe (26%), Latin America (22%), Spain (20%), Asia Pacific (20%), Middle East & North Africa (7%), North America (5%)

Q: What is it that you are looking for in a candidate?

A: There is no such thing as typical IESE MBA students. Participants come from 50+ countries and a wide variety of industries and backgrounds. Most are young professionals who seek to become leaders within existing companies or to start up their own. Every student is different – but everyone in your cohort will have something in common: a desire to make a deep and positive impact on the world. A responsible leader may have enough academic ability, personal drive, confidence, leadership, work experience, international outlook, good communication skills, team player mentality, and strong values.

Q: One most important piece of advice for an applicant based on your experience? **A**: You may want to get to know our program, how different it is from other institutions, from diverse perspectives from students, alumni, admissions staff, and faculty through some interactions, together with your own research, before finalizing your application.

- Q: What NOT to do in the admissions process?
- A: Copy essays used for other institutions, focus on the GMAT/GRE too much ignoring other aspects, etc.

Q: Are later rounds worth considering?

A: Yes. The door is open for international applicants even in the very last round. Meanwhile, scholarships are granted in all rounds, with the greater part of them being awarded in the first three rounds out of five rounds.

Q: GMAT and importance as a % of the candidacy? What is the minimum GMAT you are looking for?

A: GMAT Acceptance Range 580-750. It is just a guideline and thus it does not mean the minimum GMAT score is 580. There is no preference between the GMAT and the GRE from the admissions perspective. Your application will be holistically reviewed. Hence, other components of your application are also important.

Q: Is there anything you'd like our candidates to know regarding the admissions process?

A: Interview will be conducted by one of the admissions committee members who is also a graduate from IESE. Hence, your interviewer will put him/herself into your shoes and then try to know whether you will be a good ambassador for IESE and how you contribute to our program by having you as a teammate and/or classmate. This is also a great opportunity for you to check your fit with IESE Business School on your side.

Q: Any tips for Israeli applicants considering applying to your school?A: Connect with Israeli alumni or students to gain some insights from them. If you don't know anyone like them, we are happy to help you do so.

Q: Can you tell us more about funding – scholarship/fellowship options in your school? A: Scholarships and loans are available. The average scholarship amount is €23,000 and participants with scholarship account for 40%. Scholarships are granted in all rounds, with the greater part of them being awarded in the first three rounds out of five rounds. As an IESE student you may be eligible to apply for a number of loans, including the MBA Global Loan. You may want to find its detail below. https://mba.iese.edu/admissions-fees/loans/

Q: Can you share some information about partners who are joining the student-Employment options for him/her?

A: You may want to download the MBA Employment Report below. Triple jumpers (i.e. change location, industry, and function) accounted for one third of MBA Class of 2021. https://prdt.iese.edu/eng/barcelona/mba/employment-

<u>report/commercial/brochureform?_gl=1*1uyvjx*_ga*MTI3NjA4ODM3My4xNTI4ODc1N</u> <u>DYy*_ga_CT6B5L0DNL*MTY1MjE2MjAxNi4xNDUzLjEuMTY1MjE2NjU4My41OA</u>..