



# INTERNATIONAL MBA

## BUSINESS & MANAGEMENT

Turn your talent into a passion-fueled career. To get ahead in today's disruptive environment, experienced professionals require top entrepreneurial and leadership skills, along with top industry

## connections.



**ABOUT THE** PROGRAM

Your program overview

Intake	September & January
Duration	1 Year
Language	English or Bilingual (English & Spanish)
Type of program	Full-time

The International MBA is a transformational oneyear, full-time program for business professionals and entrepreneurs, with at least three years of working experience, looking to take their business skills to the next level. As you expand your network,

you will improve your leadership skills and gain the innovation

toolkit to drive disruption.



## WHO IS THIS PROGRAM FOR? The perfect fit

This program is for experienced professionals who are looking to become transformational leaders of change. Through company collaborations and immersed in an environment of excellence, our participants seek to gain a holistic business skill set to achieve their specific career ambitions.

For those who wish to become...

Finance Director Entrepreneur Corporate Investment Banker Senior Management Consultant

Director of Digital Analytics Business Development Project Manager Manager of Business

## Development

#### Learn more about launching an impactful career with the International MBA.



## WHY CHOOSE THIS PROGRAM?

Reasons you should join





Transformational leadership training

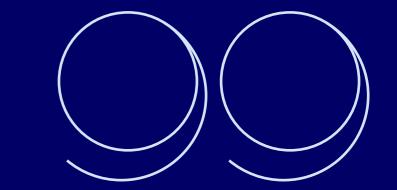
A customizable experience

Move from business manager to inspirational leader. With the Transformational Leadership program as part of the International MBA, you'll complement agile entrepreneurial mindsets with the skill set of a confident leader, able to inspire your time to achieve outstanding results. With four experiential labs or an internship option, as well as over 120 elective courses, the International MBA is inherently customizable. What's more, you can choose a concentration in one of nine knowledge streams—or extend your learning for a further six months.



"During my time at IE University, I gained so much energy by learning to understand and consider my classmates' points of view, and this became a big part of the learning experience for me.

#### **Kevin Heyse, Germany** Project Manager in digital-first projects at GSK



## Hands-on applications

Put the program's conceptual knowledge and skills into practice to solve challenges real companies are facing. Unleash your entrepreneurial potential, guided by top entrepreneurs, investors and industry experts, or work on real projects with hands-on industry internships.

## Shape our future

Join the futurists, thought-leaders, innovation practitioners and academics at IE University in creating a better world for all. Through initiatives like Social Impact Lab or Company Challenges, you can boost your career potential as a professional of lasting impact.

## Tap into a global network

Our classrooms are a beacon of diversity, made up of driven, unconventional thinkers that represent over 70 nationalities. With further access to the IE University global network of 65,000+ alumni, you will supercharge your potential alongside diverse and dynamic minds.





It's impossible to describe my experience in just one word, but two things that help describe it are hard work and diversity... Studying the International MBA was one of the best gifts I have ever given to myself in regard to experience, people and learning."

**Aida Rizvo, Bosnia/Germany** Founder, CEO and Board Advisor

## PROGRAM STRUCTURE Your learning journey

## Pre-program

The pre-program period helps

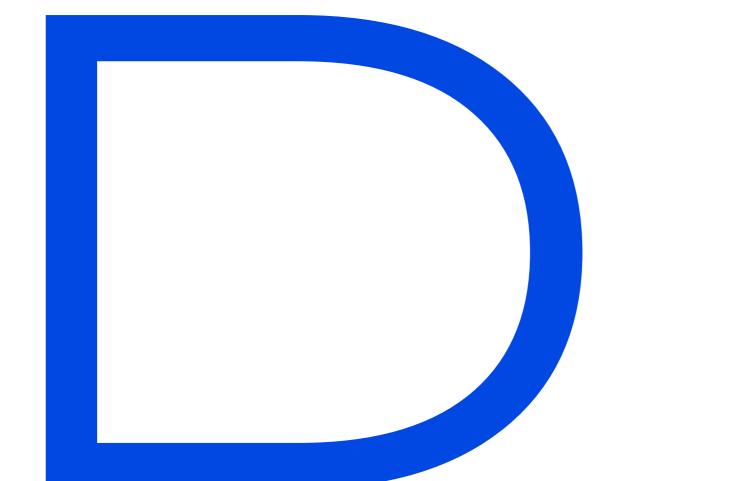


of respondents identified an innovative approach as the most important attribute for future business leaders.

Grant Thornton

students begin the master's with their best foot forward. Taking place online around five weeks before kick-off, you'll benefit from foundation courses in accounting, quantitative methods, finance and ethics, and sign up for optional Spanish or English\* classes to prepare for arrival in Madrid.





## **Orientation week**

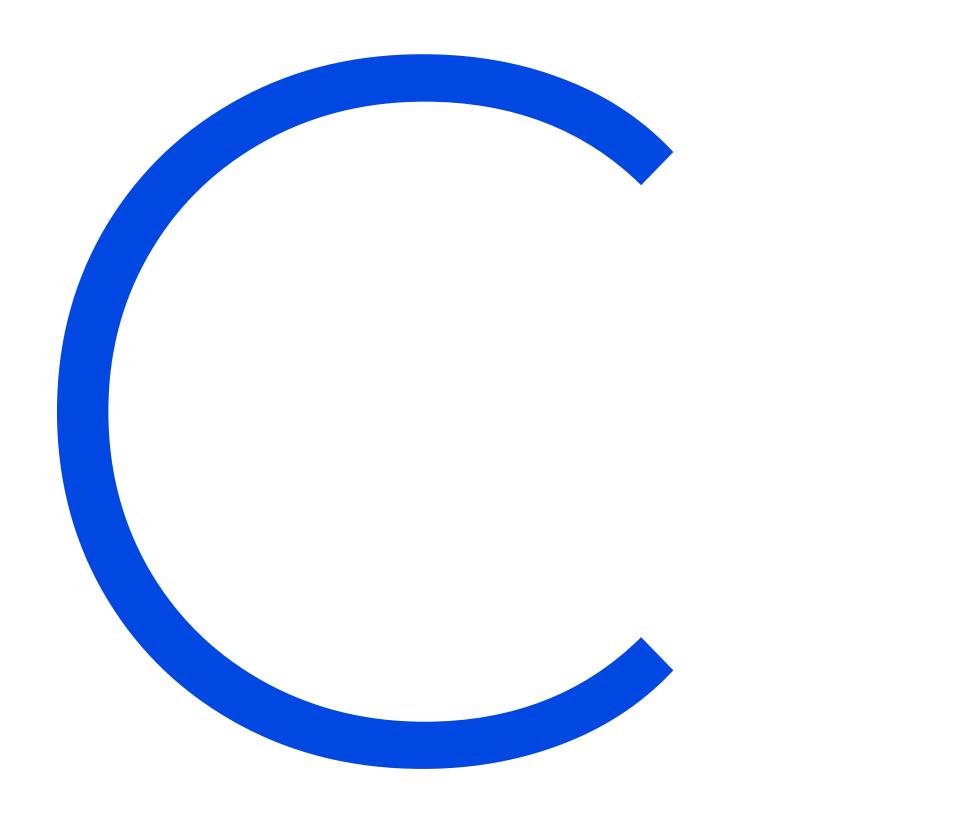
Just before the Core Period begins and following the Opening Day Ceremony—you will participate in

a week-long orientation program that includes further foundational classes on innovation, ideation, communication and entrepreneurial

skills.

## **Core Period**

The intensive, six-month Core Period extends over two terms and covers all essential areas of business knowledge in an MBA program. What's more, to give you that added edge, you'll also take subjects in Innovation in a Digital World, Business, Government & Sustainability, and Entrepreneurial Venturing.





Now is the time to personalize your unique International MBA journey by developing your skills in a realworld context. Take part in one of four immersive labs, where you have to devise a business solution from a challenge or opt for an internship option in a top organization. Either way, you'll be guided by experienced professionals to unleash your full potential.

## **Elective Period**

With 120 elective options grouped into nine concentration areas, you can further customize your learning over three and a half months, according to your specific career goals. Alternatively, you can take part in our international exchange program to study with one of our partner

institutions or supercharge your startup journey in the Venture Lab.





#### $\checkmark$

of senior business leaders believe that their talent development efforts don't adequately build critical skills and organizational capabilities.

Harvard Business Review

#### $\checkmark$

of SMB leaders report that hiring the right talent is the biggest constraint on their business activities.

Salesforce

## **Final Integrative** Exercise

The entire journey ends with a Final Integrative Exercise, which you will have to present to a jury of program faculty.

You can choose between three different exercises:

- Impact Project



#### Final Challenge



**PROGRAM STRUCTURE** 

**KEY SKILLS** 

Pre-program

Accounting

- Quantitative Methods
- Finance
- Ethics

## **Orientation week**

I weekMadrid

### **Core Period**



- Case Method
- Critical Thinking
- Take the Stage
- Intro to Transformational Leadership Program
- Digital Playroom

- Who Moved my Idea
- Leveraging Diversity & Inclusion
- Teambuilding
- Intro to Careers

#### Term 1

- Financial Reporting & Analysis
- Marketing
  Management
- Entrepreneurial Mindset
- Innovation in a Digital World
- Leading People

### Term 2

- Managerial Accounting
- Managerial Economics
- Strategy Operations
- Entrepreneurial Venturing
- Business
- Government
  & Sustainability
- Corporate Finance



Data Analytics for Managers

Financial Markets

## Lab Period

- Start-up Lab
- Business Impact Lab
- Social Impact Lab
- Techlab
- Internship

## 1.5 months

Madrid (or other locations)

## **Elective Period**

## 3.5 months

### 9 concentrations:

- Finance
- Marketing
- Tech & Innovation
- Entrepreneurship
- Economics
- Operations
- Strategy
- Accounting
- Organization Behavior &

### Exchange option with a partner institution

Venture Lab startup incubator

Madrid or elsewhere

## Make the most of your MBA Optional exchanges

and international trips

## Leadership skills

## Short Exchange Week Options vary depending on intake

- Social Innovation Trek
- International Long Exchange
- Business Extension Module
  - Choice of:
  - Consulting Track
  - Enterprise Track
  - International Track
  - Entrepreneurial Track

Singapore USA and elsewhere

- Varies depending on year
- London, Paris, USA, Singapore and/or elsewhere



### \*Language classes to improve your Spanish or English are available throughout the

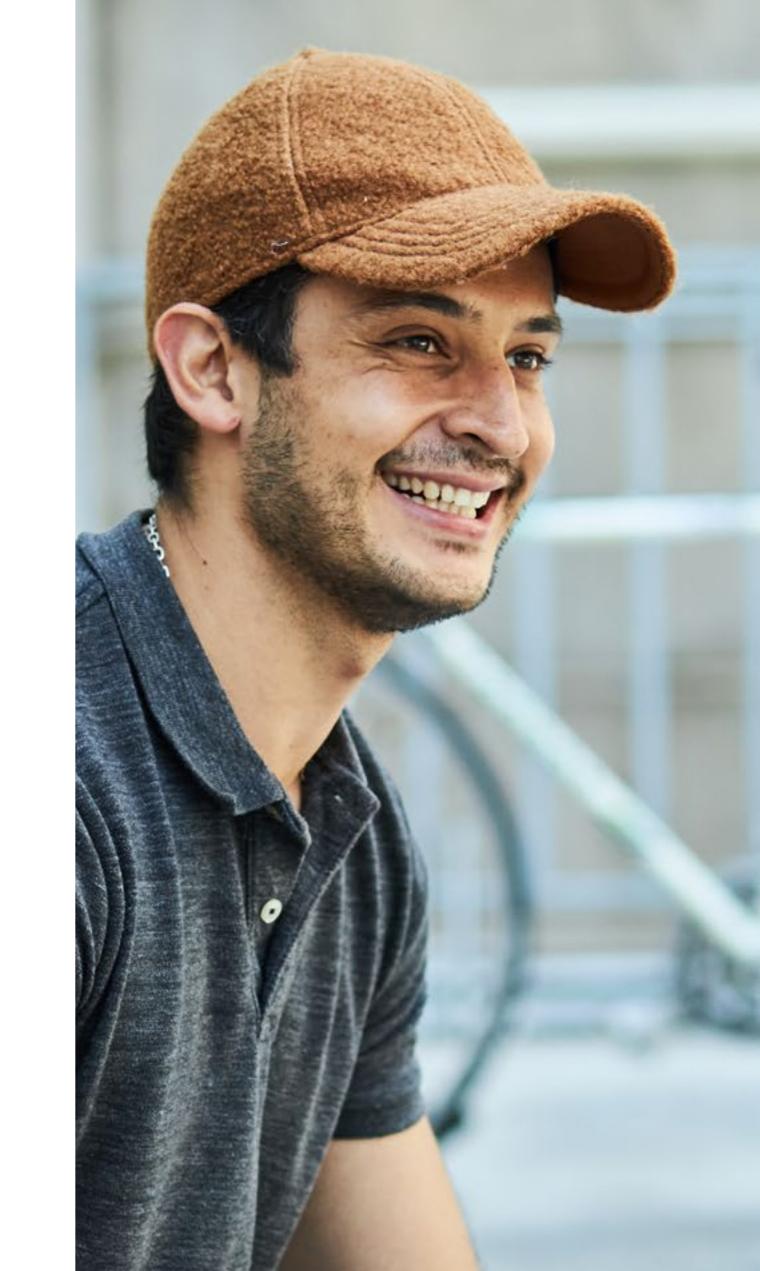
entire program.

## Learn more about the International MBA program experience.



## STUDENT PROFILE Your future network

With an average work experience of five years, International MBA students come from a broad variety of backgrounds. After graduation, they go on to have wide-ranging careers. The most popular sectors are nonprofit, technology, retail and financial services, but the sky's the limit for these innovative individuals. While each student has a unique career path, they all share a strong desire to be a transformational leader in their sector, capable of leveraging the best of those around them.



Curious. Multifaceted. Diverse. Learn more about International MBA's class and alumni profiles.

Find out more  $\rightarrow$ 

# years old is the



#### nationalities

average years of

average age of students in this

program.

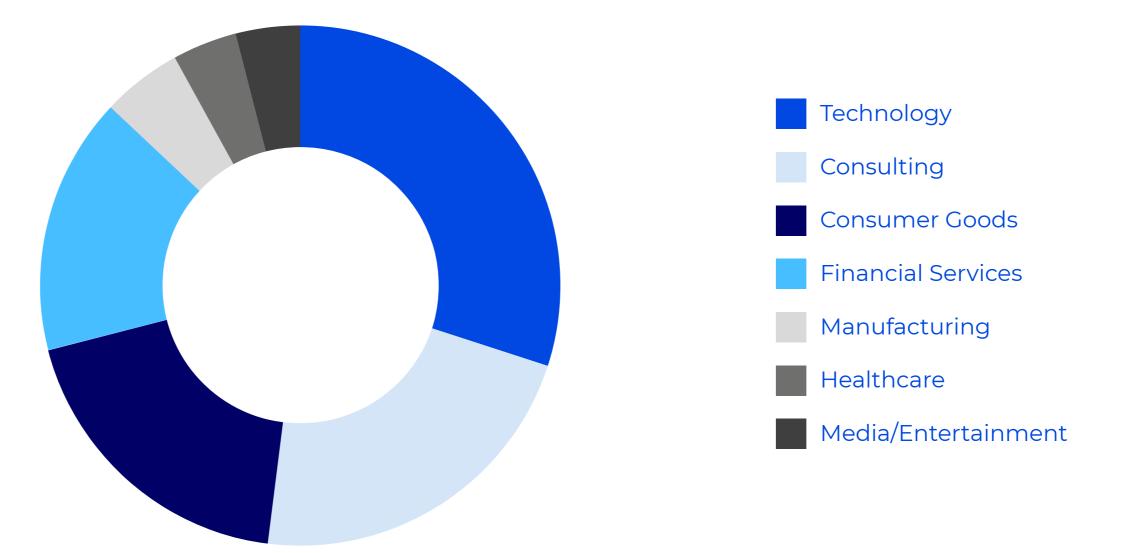
represented on

average in the

classroom.

work experience.

#### Where do program alumni work?





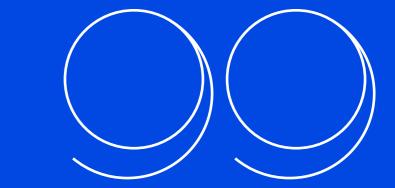




"I was a part of the Tech Lab at IE University, where we worked with Oracle on a blockchain challenge [...], we won **2** awards, including 'Best Project for the **Telco Industry.' Later, when Demtech was** acquiring a client in that industry and didn't have anyone with both blockchain experience and business knowledge, the CEO contacted me to offer me the



Sabina Iman, Azerbaijan Strategy Director at Demtech



# ADMSSIONS PROCESS & EINANCIA

## The IE University admissions

Who you are

process is simple yet rigorous—and carried out entirely online.

While the particulars may change depending on your chosen program, it always follows a similar format, which you can discover below. With our rolling admissions process, there's no application deadline. But spaces are limited so we recommend that you apply as soon as possible.

The first steps

Students across all program areas share common traits that we look out for. We particularly value dedicated and talented individuals who come from diverse backgrounds and possess a global mindset.

Alongside your strong interpersonal skills and innovative outlook, you thrive under an intensive academic workload, considering it an opportunity to share new experiences and create unique

### Before you embark on your personal

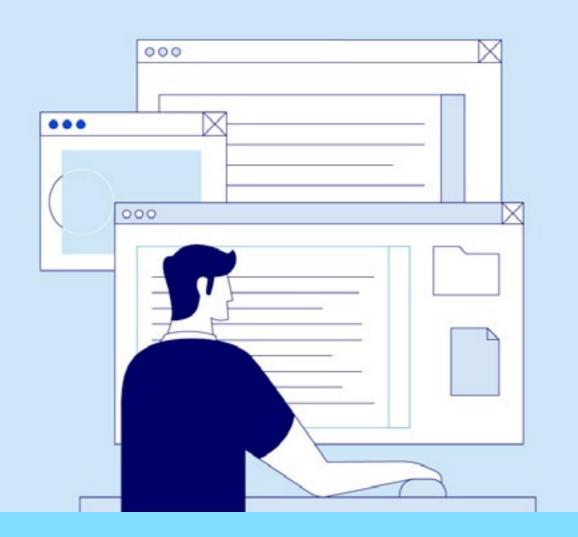
learning journey, there are five

preliminary steps you need to take.

approaches to problem-solving.

## Online Application Form

Complete the online application form and upload the documents required by your program.





## Online Assessment

With the application submitted and the fee paid, you will receive a link to answer three live questions, two in video format and one in written format.

## 03 Entrance Exam

Next, you will have to take either the GMAT, GRE or IEGAT. If you would like to apply to a Finance Program you could also take the CFA or CAIA.



## 04 English Proficiency

TOEFL, IELTS, Duolingo or Cambridge (C1 or C2) certifications may be necessary to demonstrate your English level.





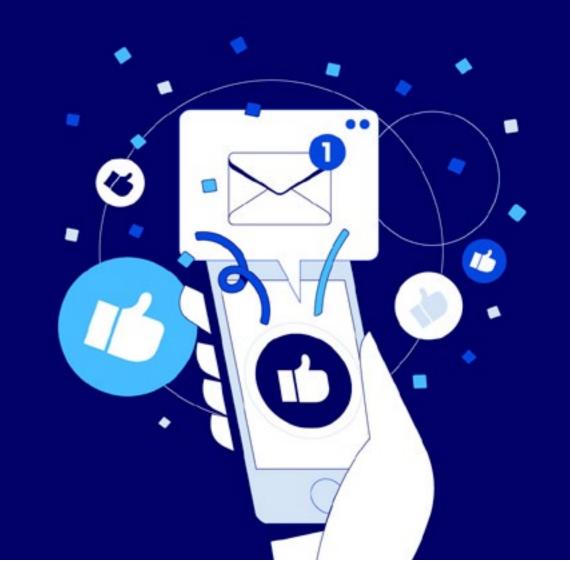
## 05

## Personal Interview

This online interview will take place with an associate director of the admissions team.

## 06 Final Decision

Your entire application will be evaluated by the Admissions Committee and you will receive an answer within 1–3 weeks.



This process may vary depending on the program. Be sure to consult the Admissions area of your program of interest for more details on the admissions process.

\* Special admission requirements for Master in Finance Part-time candidates,

contact the admissions team for more

information.



## FINANCIAL AID

If sorting out funding and scholarships is an important part of making IE University your next big step in your professional journey, the good news is that we have a range of funding options available to support you!

Most of our students rely on a combination of different types of financial means to cover the tuition fees and the overall costs associated with program attendance. These means typically include personal resources, student loans, scholarships and, at times, some form of family support or tuition assistance from employers.

The IE Financial Aid Office will help you understand the different financing options and scholarship opportunities available. Researching, understanding your options and planning ahead is key. The FAO will provide you with all the necessary guidance to make any scholarship or loan application process as smooth as possible.

Please visit our financial aid website

#### for more details or schedule an

appointment with our team.

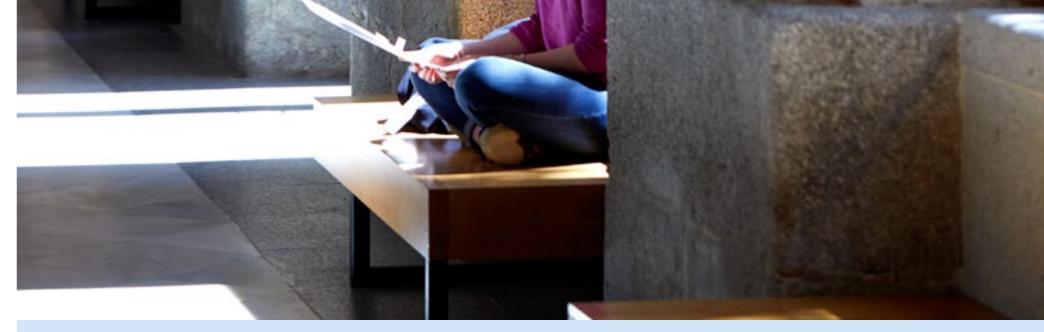


The aim is twofold: celebrating and rewarding outstanding individuals and providing scholarship support to deserving and promising candidates who would otherwise not be able to attend IE University.

## **IE Scholarships**

Thanks to the IE Foundation and the generosity of our students, alumni, parents, corporate partners and other benefactors who support our groundbreaking Financial Aid program, we are able to maintain a strong commitment to providing topnotch education to highly qualified candidates from around the world, regardless of their economic situation. Our wide portfolio of scholarships allows us to guarantee diversity and excellence through our needs-based and merit-based scholarships.

Scholarships are awarded based on economic need, merit, distinctive competencies and/or academic and professional excellence. The aim is twofold: celebrating and rewarding outstanding individuals and providing scholarship support to deserving and promising candidates who would otherwise not be able to attend IE University.



### **Direct Awards**

There is no formal application process for the IE High Potential Award all applicants are automatically considered. Awards are communicated at the time of admission and recipients are chosen based on the information provided during the admissions process: the strength of their application, academic merit, professional experience, the quality of the interview, competitiveness, life experiences and suitability to the program and our school. These awards are need-blind, and are compatible with other IE Scholarships should the candidate require further support through a formal scholarship application.

Check the IE Financial Aid website to discover the full list of scholarships available and to learn more about the application process.



### **Tuition Payment Options**



Many of our students rely on loans —either government and/or privately funded—to at least partially finance their studies at IE University. As we strive to provide our students with further financing opportunities, we are committed to securing agreements with both Spanish and international institutions that offer our students financial loan schemes on favorable grounds. While there are many organizations that lend to IE students—including those we have an agreement with—it is critical that you understand all fees and terms of available loans to compare them and determine which are best suited to your particular needs.

While making an investment in higher education is extremely worthwhile, we understand it isn't always easy. At IE University, we allow students to pay in interest-free installments, without pre-approval requirements or credit checks.

The number of installments and conditions depends on the program, please talk to your admissions advisor for more information.

Contact our dedicated team at loans@ie.edu to find out which financing options may be available to you. Please note that many financing schemes are time sensitive and may require planning several months before your program starts.



# ABOUT YOUR UNIVERSITY

The IE University ecosystem is designed with the student in mind. Rooted in a human-

centered approach to entrepreneurship and innovation, we offer an extensive global network, cutting-edge facilities and top institutional partnerships—empowering future leaders to define

## their journey.



## WHO WEARE

First and foremost, we are Liquid Learners. Liquid Learning at IE University is the culmination of our educational vision, transcending any single platform or approach to produce a holistic, streamlined academic experience.

Developed over 20 years, this model blurs the lines between online and inperson education resulting in a flexible, highly interactive learning journey.

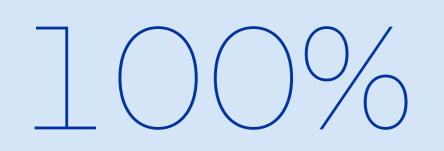
By breaking down traditional barriers to education, Liquid Learning provides access to the same world-class education, regardless of location or

personal circumstances.

## But what does this mean? Allow us to explain. As Liquid Learners, we are:



students can attend same session simultaneously



of our students have online access to classes

200

classes streaming online simultaneously in HD

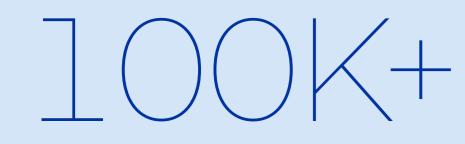
## Leaders in Business Education

IE University was founded by entrepreneurs with a vision to disrupt traditional models of education to equip students with the skills they need for the future.

To achieve this, the institution was created with five values in mind: diversity, humanities, technology & innovation, sustainability and entrepreneurship.

# **Pioneers in Disruptive Learning**

IE University transformed business education by introducing disruptive teaching methodologies, ranging from immersive classroom approaches and technological innovation to close ties with industry leaders.



online sessions in total Over the years, our broad spectrum of disruptive learning innovations has helped students from 140 different countries unleash their true potential.

"The WOW Room allows students to connect and collaborate no matter where they are, even if the only way they can join

### is through their mobile phone at the airport."

#### Jolanta Golanowska Director of Learning Innovation at IE

## Diverse Visionaries

Our cutting-edge methodologies and global approach to education is complemented by the diversity of our community.

Students are in constant contact with a variety of academic, ethnic and cultural backgrounds, which challenges preconceived notions and empowers them to think in new, innovative ways.

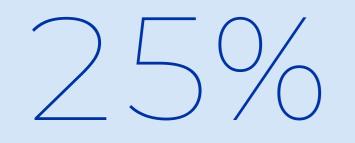


"I'm able to study with people from all around the world and learn about different cultures.



**Patricia** Master in Management





of our alumni have started their own businesses



students trained in entrepreneurial management

## Restless **Entrepreneurs**

All our programs are taught from an entrepreneurial perspective, encouraging students to craft and apply solutions in the real world whether in an intrapreneurial or entrepreneurial capacity.

Through startup accelerators and networking opportunities, students are able to fuel their ideas, fully supported as they embark on their entrepreneurial journey.

#### mentors working alongside our students







## WHERE WE ARE OUR EDUCATIONAL ECOSYSTEM

"IE University teaches you to work and cooperate with people from different backgrounds, and to bring out the best in others.

# Enjoy the right university experience for you.



#### **Dionysios Stavrakas, Russia** Executive MBA

We have three locations:

## Segovia, Madrid and

Online.





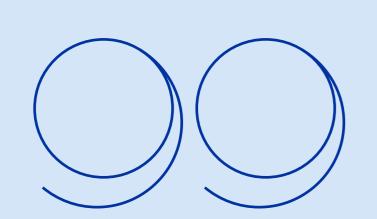




"In every corner of Segovia, in every step you take through its streets, squares, and countryside, there's a sense of tradition, art, and history.

Declared a World Heritage Site by UNESCO in 1985, Segovia is famous for its cathedral, alcázar and aqueduct.

One of the city's most historic buildings, the Convent of Santa Cruz la Real, is home to the IE University campus. This campus combines rich history with state-of-the-art classrooms.





#### **Cheyenne Uribe**

Switzerland. Dual Degree in Laws and International Relations

Class of 2020



## Madrid

Know more  $\rightarrow$ 

Our urban tech-based education hub is located at the heart of one of the most exclusive neighborhoods of the city. Not far away, you can find our new innovation tower—the fifth addition to the Cuatro Torres—bringing an environmentally efficient and avantgarde architectural design to a lively business district. Opening 2021.



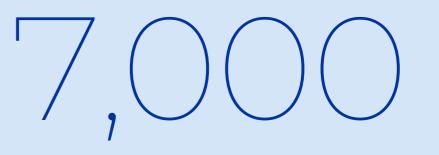
## Online

Our online classrooms enable us to provide Liquid Learning with hybrid teaching methodology.

Featuring synchronous and asynchronous learning, the online campus puts the student at the center with dynamic learning methodologies that adapt to individual circumstances.

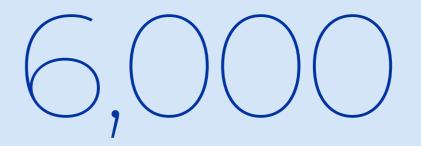
# The new location in numbers





square meters set aside for green spaces

meters high and 35 floors



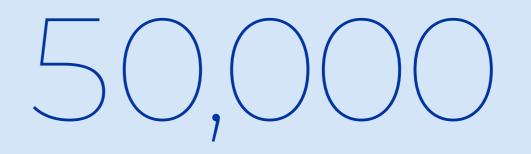
undergraduate students on campus



story tower with classrooms and educational zones



classrooms and a large number of workspaces and chill-out zones



square meters

#### OUR ALUMNI IN NUMBERS

# 66,000+

total alumni

countries

# 1,300+

alumni events worldwide



## **Global Presence**

Our extended IE community stretches across the globe, with 30 offices working together to build a lasting community around the world.

These offices organize thousands of international networking events, connecting our alumni community, candidates, companies and partner universities.

### **Benefits for** our global community:

- ► IE events, masterclasses and workshops led by IE professors
- Venture Days
- Networking and social events for alumni and students
- ► Global Alumni
- ► Worldwide conferences
- ► Career opportunities for alumni and students

#### career orientation

#### interviews

► Corporate partnerships

#### Weekends

► Alumni clubs

"Glocal" network

Find us at one of our international offices.





## WHAT'S LIFE LIKE AT IE UNIVERSITY



There's always something happening at IE University. From business conferences to sports games and coding competitions, "IE University has provided me with the right network and environment to strengthen my professional potential as an entrepreneur and architect.



## you'll never be lacking in

## opportunities for growth—

and fun!

#### **Dana Nayef Alfayez** Alum. Master in Business for Architecture & Design



### **Venture Days**

Event that connects the entrepreneurial community across all continents.

30+

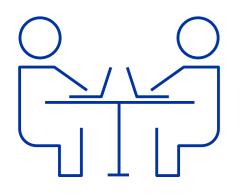
cities around the globe

 $], \bigcirc +$ 

startups applied

## Area 31

Weekly Venture Network event with pitches given to investors.



Exclusive workspace for admitted teams

Events every year

### **Venture Lab**

Launchpad for startups under the guidance of industry experts.

finalists go to the Venture Day in Madrid



startups participate each year





## EnlightED

Bringing together the most innovative startups in education, innovation and edtech.

## **South Summit**

Brings together the most innovative startups regardless their industry, development stage and country



CEO / Executives participated in our latest edition

### **IE Rockets**

ettille

Residency program to build your skills and brand in the higher education sector. ner

146

startups applied

\$60M

raised from startups

### raised by former startup competition finalists

## **IE Clubs and Centers**

We believe that campus life is just as important as academic life. With more than 120 active student-led clubs on campus and online, our students have access to countless opportunities to engage with a variety of topics and learn beyond the classroom.

## **Club spotlights**

## **IE Out & Allies Club**

The IE Out & Allies Club endeavors to broaden understanding and support for LGBTQI\* populations worldwide. This student-led LGBTQI\* club organizes inclusive, year-round events, which range from educational meetups to networking and cocktail events to celebrate a break from school. Women at IE University in numbers...



of our full-time faculty are women



of our students are women

The club also proudly organizes the LGBT@Work, the longest-running LGBTQI\* work conference in Europe, and third-largest business school LGBTQI\* conference in the world.

### Women at IE

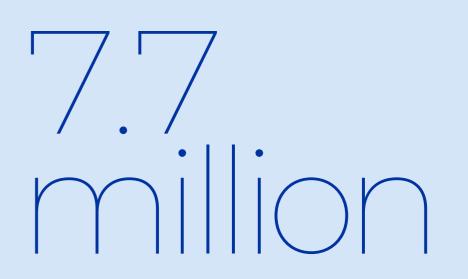
At IE University, we strive to maintain and promote gender equality both on and off campus. With over 2,000 members, the IE Women in Business Club was created to reduce the obstacles facing women in gaining top leadership positions.

We also work with multiple international women's organizations to provide talented and driven women the financial resources required to reach their academic and professional goals.

Every year, we celebrate International Women's Day with a week full of events addressing gender equality.



of the scholarships offered to master's students are awarded to women



was awarded to women pursuing a master's or bachelor's degree in 2019





annual face-to-face and online events

speakers hosted on campus

57,000+

attendees

## **IE Center for Diversity in Global Management**

The IE Center for Diversity in Global Management harnesses the power of diversity to help organizations become more resilient, efficient and innovative.

Created in September 2002, the Center is an invaluable resource for the IE University community, engaging in training, applied research and awareness-raising activities, alongside holding networking events to foster international debate.

## **IE Africa Center**

IE Africa Center aims to revolutionize the way the next generation of global executives understand African innovation—past and present.

We understand that the intellectual and physical contributions of Africa and its people are not only central to the modern world as it exists today, but are crucial to building a better future.

#### More IE student clubs:

- Net Impact
- ► AI & Big Data
- ► TechIE
- ▶ IE Tech Lab
- IE Tech & Innovation
- IE Smart Cities
- IE Cybersecurity
- ► IE Blockchain
- ► IE Air & Space
- IE Fintech
- ► IE Coding
- ► IE Women in Business



#### ► IE EdTech

#### and more...







international students

 $\left| \left( \bigcirc \left( \right) + \right) \right| \right|$ 

nationalities on campus

45+

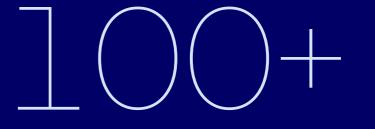
languages spoken on campus

male students

students on campus



female students



active clubs on campus

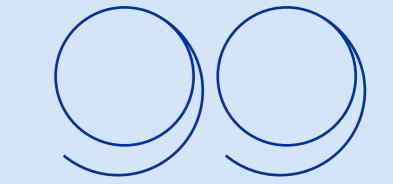


"I think the fact that there were only 20 of us and there are 17 different nationalities, the fact that we got to learn so much from different cultures, is great. I think I learned as much outside as inside the classroom

#### **Manon Germain**

Alum. Master in Talent Development

& Human Resources



## OUR RECOGNITION & REPUTATION

Pioneers in Online MBAs since 2001

L ST	Worldwide Distance Online MBA		TH	Worldwide Top MBAs of the Decade Internation	of 2
QS		2021	P&Q	MBA	2020
ND	Worldwide Online MBA		TH	Worldwide Master in Manageme	
Financial Ti	mes	2021	QS		2021
Z RD	Worldwide		( TH	Worldwide	







#### The Economist WhichMBA







## WORLDWIDE ACCREDITATIONS







DesignIntelligence











"IE University is a place where diverse, passionate individuals—whether the students or the faculty—come together in a spirit of curiosity to produce positive, high-impact leaders of tomorrow.

#### Jessica Tollette Academic Director of the Bachelor in

**Behavior and Social Sciences** 

