



2022

MBA
Employment
Report

**Where Outstanding Talent
Meets Exceptional Opportunity**

**GEORGETOWN
UNIVERSITY**

McDonough
SCHOOL of BUSINESS

Employment

Full-Time Offers – Class of 2022

96%

Received Offer Within
Three Months of Graduation

96% U.S. Students
96% International Students

95%

Accepted Offer Within
Three Months of Graduation

95% U.S. Students
96% International Students

\$138,552

Average Full-Time Salary

\$136,991 U.S. Students
\$143,939 International Students

\$36,342

Average Signing Bonus

\$33,294 U.S. Students
\$45,403 International Students

Class of 2022 Profile (enrolled Fall 2020)

» 247 Students » 32% Women » 28% International » 19% URM (of U.S. Citizens) » 37 Countries Represented



“I was surprised by how invested the McDonough Career Center and professors were in my success and well-being along each step of my MBA journey. Coming from a military background, I had a hard time shaping my stories into relatable skills with employers, but with one-on-one sessions at the Career Center, I was able to quickly develop a strong resume and relatable interview responses.”

Emily Jones (MBA'22)

Senior Consultant, EY

Chuks Igabari (MBA'22)

Senior Program Manager, Amazon

Hometown:

Lagos, Nigeria

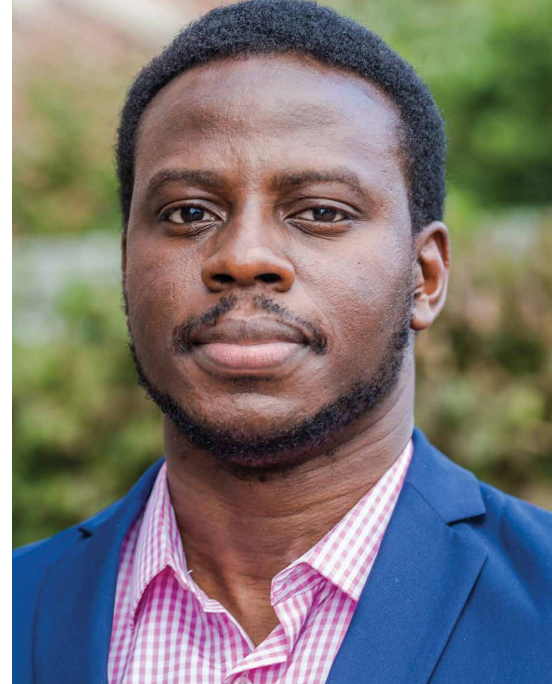
Pre-MBA Career:

Strategy Consultant, Interswitch Group

Summer Internship:

Product Strategy and
Operations MBA Intern,
Google

“The genuine support and inclusion I received from the McDonough community was quite surprising. As an African international student, I worried that I might struggle to find my voice in this community, but I soon realized that was not the case. I felt increasingly encouraged to share my unique point of view in class conversations with professors and classmates.”



“Georgetown carefully crafts an experience that empowers its students to tackle any challenge upon graduation. This, in turn, attracts many qualified professionals to the program, each one with a diverse skillset and background, and leads to the best part of the experience — learning from your fellow students.”

Bhavin Patel (MBA'22)

Product Manager, Capital One

Specializations for Future Leaders

Georgetown McDonough offers a variety of specializations for MBAs to explore their passions and deepen their understanding of specific issues. We leverage our unique capabilities in the global capital city of Washington, D.C., to offer certificate programs at the intersection of business and multiple disciplines — sustainability, real estate, public policy, and more — to provide students with opportunities to tailor their careers and build expertise in a particular industry or function.

Georgetown McDonough has certificates and specializations in the following areas:

- The Georgetown MBA offers a **STEM-designated management science major** focused on quantitative analysis and management science, helping students explore analytical and quantitative techniques, tools, and models; apply their application to the analysis of business organization and performance; and explore new and emerging technologies.
- The **Certificate in Consumer Analytics and Insights** prepares students to manage consumer analytics projects and translate the results into strategic insights.
- The **Certificate in Global Real Estate** is offered in conjunction with the school's Steers Center for Global Real Estate and provides the education and skills necessary for students to compete in the commercial real estate job market and make an impact in the field.
- The **Certificate in Nonmarket Strategy** provides a rich understanding of the ways in which business success is shaped by regulatory, legal, political, cultural, and social forces beyond the market and the critical relationships and interactions among firms, government, and the public.
- The **Certificate in Sustainable Business** equips students with the knowledge and practical experience to lead and manage successful businesses with a deep understanding of the complex social, economic, and environmental challenges of the 21st century.

For the full list of MBA specializations please visit msb.georgetown.edu/mba/experiential-learning.

Average Base Salary

By Industry

		Mean	Median
Consulting	29%	\$159,391	\$170,000
Consumer Goods	7%	\$109,769	\$110,000
Financial Services	25%	\$142,714	\$150,000
Healthcare	5%	\$132,063	\$131,000
Manufacturing / Transportation	2%	\$100,786	\$114,072
Other: Energy, Entertainment, Hospitality, Media, Sports	3%	\$123,333	\$130,000
Real Estate	5%	\$115,714	\$120,000
Social Impact / Nonprofit / Government	7%	\$ 99,872	\$102,500
Technology	18%	\$134,287	\$140,000

*To protect student privacy, salary information is only reported for industries or functions with three or more data points.

By Function

		Mean	Median
Consulting			
Finance / Advisory / M&A	5%	\$154,000	\$165,000
General / Strategy / Management	23%	\$154,451	\$165,000
Operations / Logistics / Supply Chain	2%	\$170,000	\$170,000
Technology	3%	\$170,000	\$170,000
Corporate Strategy	11%	\$136,302	\$140,000
Finance / Accounting			
Corporate Finance	7%	\$119,733	\$123,000
Investment Banking (Including Private Equity)	9%	\$160,625	\$175,000
Investment Management	3%	\$130,500	\$120,500
Private Wealth Management and Commercial Banking	2%	\$133,250	\$151,500
Real Estate	2%	\$113,333	\$115,000
Venture Capital	3%	\$116,773	\$115,000
Management: General, Product, Project, HR, IT	16%	\$125,236	\$125,000
Marketing / Sales			
Brand Management	5%	\$110,700	\$110,000
Product Marketing	5%	\$123,660	\$121,000
Sales / Business Development	2%	\$120,000	\$120,000
Operations / Logistics / Procurement	3%	\$121,000	\$125,000

*Numbers may not add up to 100% due to rounding.

14% of full-time positions are with Leadership Development Programs



Carol Allen (MBA'22)

Associate Brand Manager,
Campbell's

Hometown:

Nashville, Tennessee

Pre-MBA Career:

Acquisitions Specialist,
National Geographic

Summer Internship:

MBA Marketing Intern, Campbell's

“I would not have been successful in my career change without Georgetown McDonough. Through networking opportunities with the Georgetown Marketing Association and Graduate Women in Business clubs, support from the Career Center and peer advisors, and advice and mentorship from second-year students, I gained so much confidence.”



Mehdi Fassihnia (MBA'22)

Business Program Manager —
Modern Work, Microsoft

Hometown:

San Jose, Costa Rica

Pre-MBA Career:

Knowledge Analyst,
McKinsey

Summer Internship:

Business Value Consultant, Salesforce

“I got both my internship and full-time jobs through the McDonough Career Center. The Career Center hosted daily coffee chats with potential employers and would help me prepare for each one of my interviews. I also was surprised by the vast alumni network and their willingness to help other Hoyas — it's a very powerful resource.”

Georgetown MBA Venture Fellows Program

The Georgetown MBA Venture Fellows Program offers a unique one-year apprenticeship in a venture capital firm. Through this program, Georgetown students gain valuable hands-on experience in venture capital that can translate into full-time offers. The program is run by Georgetown Entrepreneurship in conjunction with the McDonough School of Business and the McDonough Career Center. In 2022, the Venture Fellows Program engaged 13 MBA Fellows at nine venture capital firms.

Top Georgetown MBA Employers

Amazon
Boston Consulting Group
Capital One
Citigroup
EY
Goldman Sachs
IBM
L.E.K. Consulting
Microsoft
PwC
ZS Associates

88%

Employment Facilitated by School

12% by Graduate

43%

Full-time Acceptances Converted from Internships



Sonal Nagpal (MBA'22)

Global Senior Product Manager of Spine Marketing Operations, Medtronic

Hometown:

Singapore

Pre-MBA Career:

Associate Product Manager and
Lab Operations Manager,
Massachusetts General Hospital

Summer Internship:

Product Manager, Biofourmis —
Digital Health

“The Georgetown MBA was like pressing a fast-forward button on my career. The foundational MBA courses were great in helping me level-set with my peers, as I had come from a non-business background. The diversity of McDonough’s student body, Global Business Experience, and events like International Fest allowed me to experience different cultures and working styles. The school’s values and Business Ethics class made me think about the kind of leader I want to be and the type of company I want to work for. This is what ultimately made me pick Medtronic, a career choice that stems from our school’s culture and focus on creating a purposeful life.”

“Without my Georgetown MBA, I would not be in my current role through the Presidential Management Fellows (PMF) Program. The McDonough Career Center gave me the confidence and encouragement to pursue the PMF Program and took the time to offer resources and review my cover letters and resumes.”

Elizabeth Sukut (MBA'22)

Presidential Management Fellow, Executive Office of the President, Office of Management and Budget

Cody Corrington (MBA'22)

Investment Banking Associate, Wells Fargo

Hometown:

Dallas, Texas

Pre-MBA Career:

Strategy Manager, National Oceanic
Atmospheric Administration

Summer Internship:

Investment Banking Summer
Associate, Wells Fargo

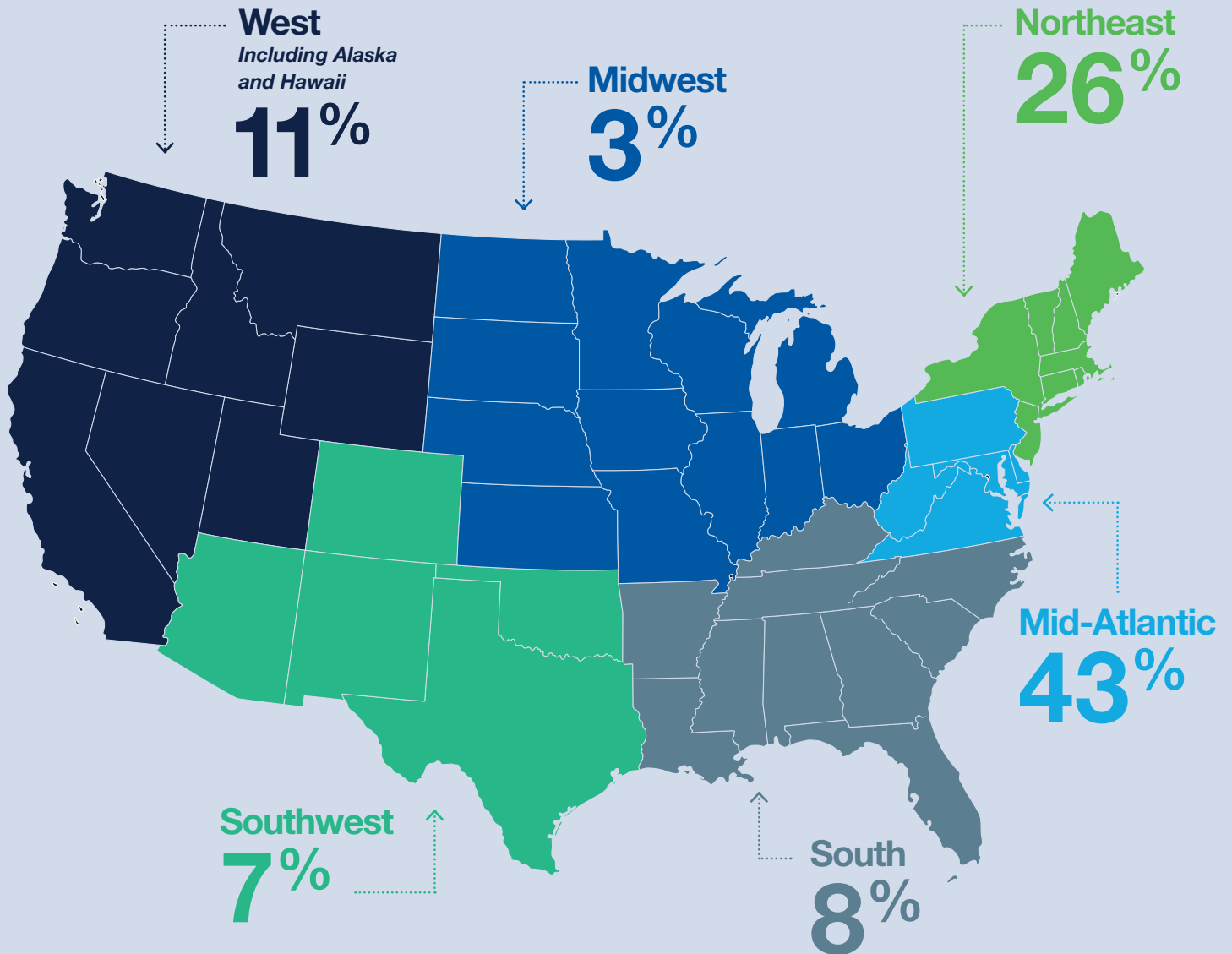
“Georgetown’s highly collaborative environment and central theme that the most important thing to focus on during the MBA experience is the others around you was compelling. Many programs and institutions focus more on landing a job or honing a specific quantitative skill. While Georgetown absolutely focuses on those things, they are secondary to learning to value and work with your colleagues. The school’s emphasis on the human element in your professional environment is what I believe is the foundation for success.”



Where Graduates Work

By Region

98% of Graduates Work in the U.S.
2% of Graduates Work Internationally



Full-Time MBA Program

#1

Best-Trained Graduates
According to the Bloomberg Businessweek
Global MBA Recruiter Survey

#1

Innovative and Creative Graduates
According to the Bloomberg Businessweek
Global MBA Recruiter Survey

Internships

Class of 2023

\$9,540

Average Monthly
Cash Compensation

\$9,341 U.S. Students
\$9,860 International Students

84%

Internships Facilitated
by School

16% by Graduate

100%

Students Seeking an Internship
Who Received One

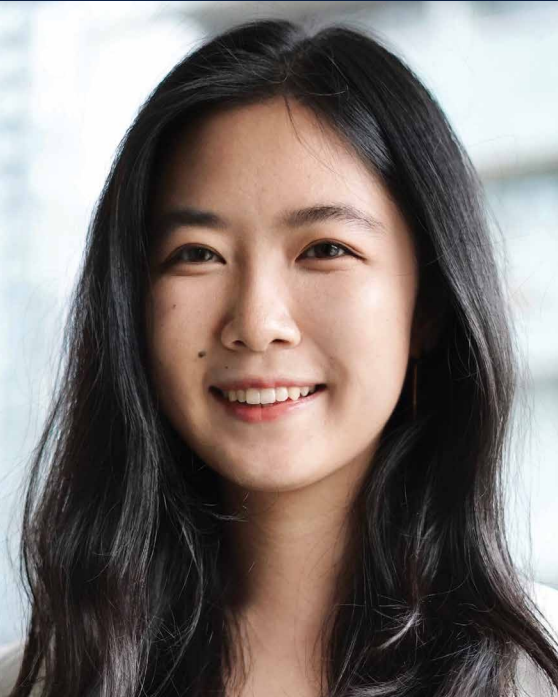
92% Paid Internships

Percent of Class by Industry

Consulting	24%
Consumer Goods & Retail	6%
Financial Services	27%
Healthcare	4%
Manufacturing / Transportation	5%
Other: Energy, Entertainment, Hospitality, Media, Sports	1%
Real Estate	4%
Social Impact / Nonprofit / Government	5%
Technology	25%

Class of 2023 Profile *(enrolled Fall 2021)*

» 283 Students » 32% Women » 37% International » 20% URM (of U.S. Citizens) » 37 Countries Represented



Emmie Liu (MBA'23)

Hometown:
Shanghai, China

Pre-MBA Career:
Strategist, TBWA

Summer Internship:
Associate Consultant,
McKinsey

“McDonough’s alumni network is hard to beat. Hoyas helping Hoyas is a tradition; it not only applies to McDonough but to Georgetown University as a whole. I also have access to resources outside of the business school, such as the School of Foreign Service and Law School, which enrich and diversify my business school experience.”



Kofi Sakyi (MBA'23)

Hometown:
Toronto, Canada

Pre-MBA Career:
Senior Financial Consultant,
TD Ameritrade

Summer Internship:
Summer Account Manager,
PIMCO

“One word that I can think of to summarize the value of Georgetown McDonough is access. The McDonough name holds weight and every recruiter I spoke with had nothing but great things to say about McDonough alumni. The coursework also provided me with base knowledge in quantitative material, which helped me go into my internship feeling confident that I was up to the task.”

Top MBA Intern Employers

Amazon
American Express
Boston Consulting Group
Capital One
Citigroup
Cognizant
Deloitte
EY
Goldman Sachs
Jefferies Financial Group
JPMorgan Chase
McKinsey
Microsoft
PwC
Rothschild
StepStone Group
Yapstone

Priya Parikh (MBA/MSFS'23)

Hometown:
Finksburg, Maryland

Pre-MBA Career:
Program Officer,
Johns Hopkins Center for
Communications Programs

Summer Internship:
International Social Impact
Summer Associate,
Sesame Workshop

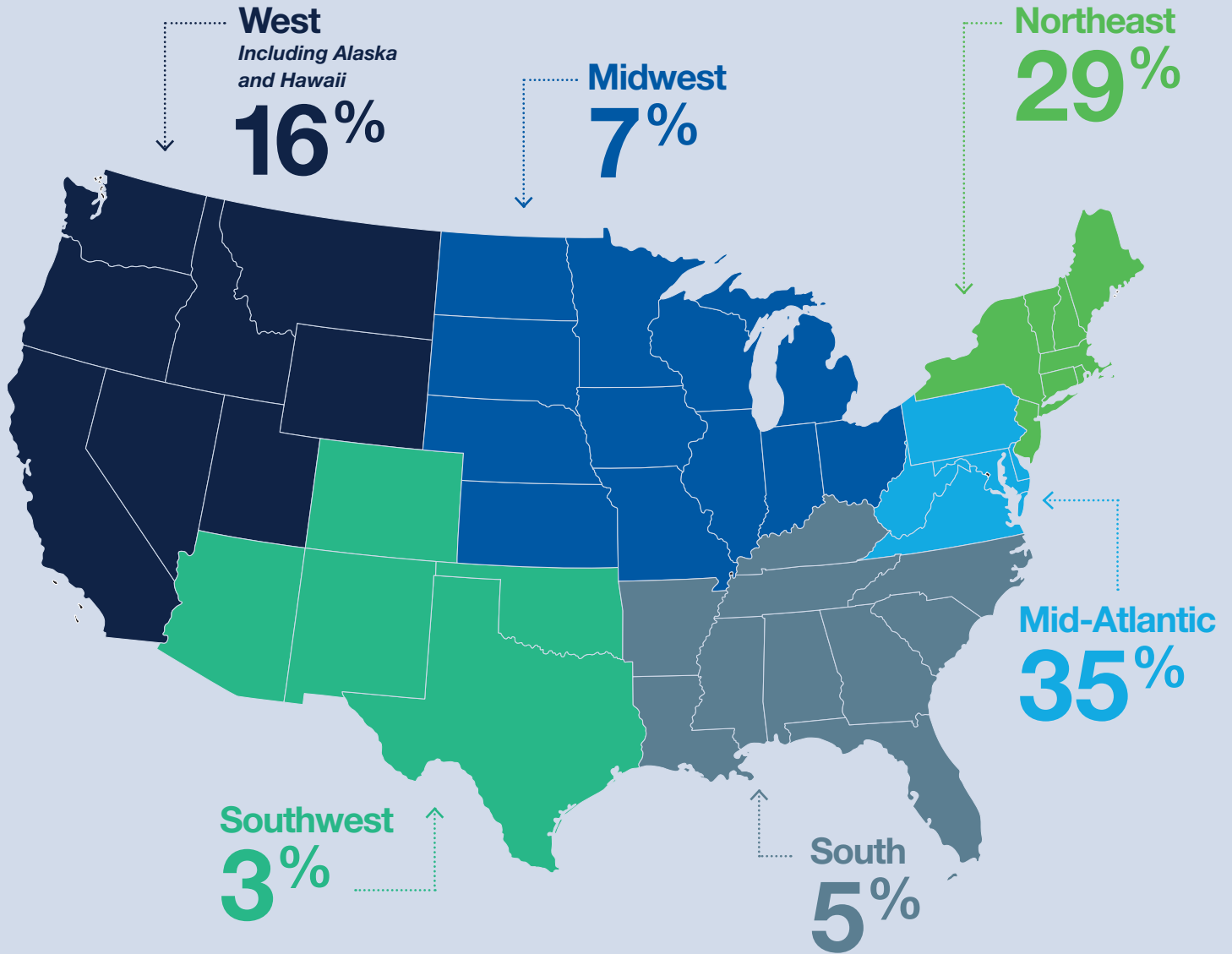
“I decided to pursue my graduate degree because I wanted to build my management, strategy, and policy skillsets to supplement my background in international development. I felt that the MBA program at Georgetown provided me the opportunity to explore and develop those skills and focus on applications within social impact and international contexts.”



Where Students Have Internships

By Region

96% of Interns Work in the U.S.
4% of Interns Work Internationally



*1% of interns had an unknown geographic location

Class of 2023 Mentorship

190

MBA Students Matched with Alumni Through the MBA Mentor Program

Mentor pairs participated in professional development and met regularly to discuss career growth and success strategies.

“The resources and guidance provided by the MBA Program, as well as the Steers Center for Global Real Estate, were instrumental in facilitating my career switch into commercial real estate. The McDonough Career Center connected me with great alumni who helped me grow my network and learn so much about the industry beyond the classroom. That was the perfect complement to the technical skills we learned in the classes and were key for my interviews and internship work.”

Elizabeth Shaya (MBA'23)

Summer Associate, Tishman Speyer



Employers Who Hired a McDonough Student for Internship and/or Full-time Employment Each of the Last Three Years

Abbie
 AlixPartners*
 Amazon*
 American Express*
 Apple*
 Bain
 Bank of America*
 Barclays*
 Boston Consulting Group*
 Bristol Myers Squibb
 Campbell's
 Capital One*
 Citigroup*
 Cognizant
 Credit Suisse*
 Deloitte*
 Deloitte Investment Bank
 Evercore*
 EY*
 GlaxoSmithKline
 Goldman Sachs*
 Google*

IBM
 In-Q-Tel
 International Finance Corporation*
 Jefferies Financial Group*
 Johnson & Johnson*
 JPMorgan Chase*
 Kaiser Associates
 Lavrock Ventures
 M&T Bank
 McKinsey*
 Merck
 Microsoft*
 MRP Realty*
 Navy Federal Credit Union*
 Nestle USA
 PepsiCo
 PwC*
 Railfield Realty Partners
 Reckitt Benckiser
 Revolution
 Rothschild*

Santander Bank*
 ServiceNow
 Squadra Ventures
 StepStone Group
 Bridgespan
 The Conservation Fund
 T-Mobile
 TruAmerica
 U.S. Development Finance Corporation
 Uber*
 Urban Atlantic*
 Verizon
 Walmart
 Wells Fargo Securities
 Wipro
 ZS Associates*

**Indicates an employer that hired at least one student who does not have permanent U.S. work authorization.*

GEORGETOWN
UNIVERSITY


McDonough
SCHOOL of BUSINESS

McDonough Career Center

Georgetown University McDonough School of Business
Rafik B. Hariri Building, Suite 285
37th and O Streets, NW
Washington, DC 20057

mbacareercenter@georgetown.edu
(202) 687-3741

msb.georgetown.edu/mba/career

This report conforms to the MBA Career Services & Employer Alliance for Reporting MBA Employment Statistics.